

ICE: Totally Business & Law Insights

Gaming Leaders Programme



Presented by:

International Masters of Gaming Law (IMGL)

International Association of Gaming Advisors (IAGA)

Current as of 12 January

Wednesday 25 January

10.30 am – 10.35 am

Welcome: J. Kelly Duncan, President, International Masters of Gaming Law and Partner, Jones Walker Julian Harris, Vice President, International Association of Gaming Advisors and Partner, Harris Hagan

10.35 am – 11.25 am

CEO Roundtable

Hear it from the top – the industry's leading CEO's discuss their current views and predict future trends. See what the future holds according to their unique perspectives.

Moderator: Frank Fahrenkopf, President & CEO, American Gaming Association

Speakers: Walter Bugno, President & CEO, Speilo International

Gavin Isaacs, CEO, Shuffle Master, Inc.

Jim Ryan, Co - CEO, bwin.party digital entertainment plc

Franz Wohlfahrt, CEO, Novomatic Group of Companies

11.25 am – 11.40 am

Refreshment Break

11.40 am – 12.25 pm

Technology and Gaming: The Role of Regulators and Independent Laboratories in Land Based and Internet Environments

The land based gaming industry continues to experience substantial growth throughout the world. Internet gaming is also experiencing significant growth. The issuance of the United States Department of Justice's Memorandum interpreting the scope of the Wire Act bodes well for the opening of internet gaming in the United States. At the same time, the gaming industry is experiencing dramatic technological advances resulting in an ever expanding array of innovative games and software applications. The demand for prompt action on new technology in order to remain competitive within the gaming industry has increased dramatically. All of this activity has significantly enhanced the burden placed on regulators, government gaming laboratories and independent gaming laboratories. How is this burdened being addressed in a manner that protects the public while also responding to government and industry demands? The panel will discuss current and projected challenges and the solutions being considered and undertaken in this rapidly changing environment.

Moderator: Robert W. Stocker II, Member, Dickinson Wright PLLC

Speakers: Frank Catania, Senior Partner, Catania Gaming Consultants

Mark Lipparelli, Chairman, Nevada State Gaming Control Board

James Maida, President and CEO, Gaming Laboratories International

Michael Pollock, Managing Director, Spectrum Gaming Group

Andre Wilsenach, Chief Executive Officer, Alderney Gambling Control Commission

12.25 pm – 1.10 pm

Regulator M.O.U.s: (Memoranda of Understanding)

Why Do Operators Want Speed Dating for Regulators?

Relationships between regulators have developed with formal M.O.U.s providing for exchanges of information about licensees and mutual cooperation. So far these have been piecemeal, and have not addressed commercially important matters such as pooling of players for poker, mutual recognition of applications and testing approvals. In a state by state regulatory environment in the EU, and potentially in the US, what do operators need from regulators? Can the process be speeded up? Are regulators willing to help to ensure the future viability of poker, and if so, are they able to do so, without government legislation? The panel will explore the future for regulator relationships, and what operators can do to force the pace.

Moderator: Julian Harris, Partner, Harris Hagan

Speakers: Mark Davies, Managing Partner, Camberton Associates Limited

Thomas Murhpy, General Counsel, William Hill

Dennis Neilander, Of Counsel, Kaempfer Crowell

Birgette Sand, Director, Danish Gambling Authority

Jenny Williams, Commissioner & Chief Executive, British Gambling Commission

1.10 pm – 2.15 pm

Luncheon (by invitation only)

Sponsored by IAGA

2.15 pm – 3.15 pm

Changing EU Markets

Significant changes take place in gaming regulation of some major European jurisdictions. Some Governments are revising their existing gaming law and tax structures, whereas others just start to regulate Online-Gaming for the very first time. Distinguished gaming law experts of the affected jurisdictions will look at the latest developments of regulation in Denmark, Germany, Poland, Spain and the United Kingdom. They will discuss the different approaches to regulation and provide a competent evaluation of further possible changes and consequences in future.

Moderator: Joerg Hofmann, Partner, MELCHERS law firm

Speakers: Tony Coles, Senior Partner, Jeffrey Green Russell

Przemysław Kaziński, Attorney at Law, Mamiński & Wspólnicy

Joe Kelly, Partner, A&L Goodbody

Cristina Romero de Alba, Partner, LOYRA Law Firm

Morden Ronde, Legal Advisor, Danish Gambling Authority

3.15 pm – 3.30 pm

Refreshment Break

3.30 pm – 4.30 pm

The panel will involve a spirited discussion amongst General Counsel representing ‘existing bricks & mortar’ operators and suppliers and ‘online operators & suppliers’ and the problems and issues each face in the fast paced, emerging internet gaming market throughout Europe and North America. In particular and as the USA gets closer to legal online regulated gaming, panelists will review and discuss how they deal with compliance and disclosure issues in circumstances when North American based operators seek to enter the European online world and what problems European online operators face in seeking to partner with ‘existing bricks & mortar’ operators in the USA. This panel discussion will involve audience participation and will serve to help establish a blueprint for gaming companies and their counsel to follow in navigating through the rocky shoals associated with online gaming.

Moderator: Michael D. Lipton Q.C., Senior Partner, Dickinson Wright LLP

Speakers: Michael Cohen, Senior Vice President, Deputy General Counsel & Corporate Secretary, Caesars Entertainment Corporation

Robert Jones, General Counsel, GTECH Digital Gaming & Sports Betting

Katie S. Lever, General Counsel and Executive Vice President, Shuffle Master, Inc.

4.30 pm – 5.30 pm

No Success Please, We're British: the Gambling Act 2005 – Fundamentally Uncommercial, internationally Uncompetitive, Economically Inhibiting

The forgotten principle: in making recommendations for changes to gambling regulation in Great Britain, the Gambling Review Body was directed to make recommendations having regard to, amongst other things: "... the desirability of creating an environment in which the commercial opportunities for gambling, including its international competitiveness, maximise the UK's economic welfare." Can it truly be said that the legislation that followed has adopted that principle?

Moderator: David Clifton, Managing Partner, Joelson Wilson LLP

Speakers For the Motion:

John Greenway, Former Member of Parliament, Ryedale

Roy Ramm, Compliance and Security Director, London Clubs International Limited

Speakers Against the Motion:

Richard Caborn, Former Member of Parliament, Sheffield Central

Charles Cohen, CEO, Probability PLC